THE MOTTO BOOK

THE · ROYCROFTERS
EAST · AURORA, N.Y.

I BELIEVE that no one can harm us but ourselves; that sin is misdirected energy; that there is no devil and hell; and that the Universe is friendly to good. On every side we find misery and excellence; hell is the balance of things. We know that work is a blessing, that wisdom is as necessary as science, that night is as useful as day, that death is a manifestation of Life, and just as good. I believe in the Now and Here. I believe in You, and I believe in a Power that is in Ourselves that makes for Righteousness.

Ex Libris

SEYMOUR DURST

What the World Needs is More Kindness

Fra Elbertus

Avery Architectural and Fine Arts Library
Gift of Seymour B. Durst Old York Library

The Motto Book

BEING A CATALOGUE OF EPIGRAMS

BY

FRA ELBERTUS

Assisted at times by Solomon, Ruskin, Shakespeare, Joaquin Miller, Benjamin Franklin, Walt Whitman, Ali Baba and Felix Cyrenius

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Is the World all Wrong?
REFORM YOURSELF

Done into a Book by The Roycrofters at their Shop, which is in East Aurora, Erie County, New York

offsite
PN
6311
.H8

Copyright
1909
by
Elbert Hubbard

GREETING!

WE build on the thoughts we think! Over Beethoven's writing-table there was a framed motto which he kept ever before him:

> I am that which is: I am all that is, that was, and that shall be. No mortal man hath lifted my veil. He proceeds from Himself alone, and to Him alone do all things owe their existence

Those who knew him best said that his life was molded and shaped by the sentiments of this motto.

Above William Morris' desk these words were carved:

> He that continueth unto the end,
> the same shall be saved

No one needs to explain that William Morris persevered and conquered. Possibly the motto helped!

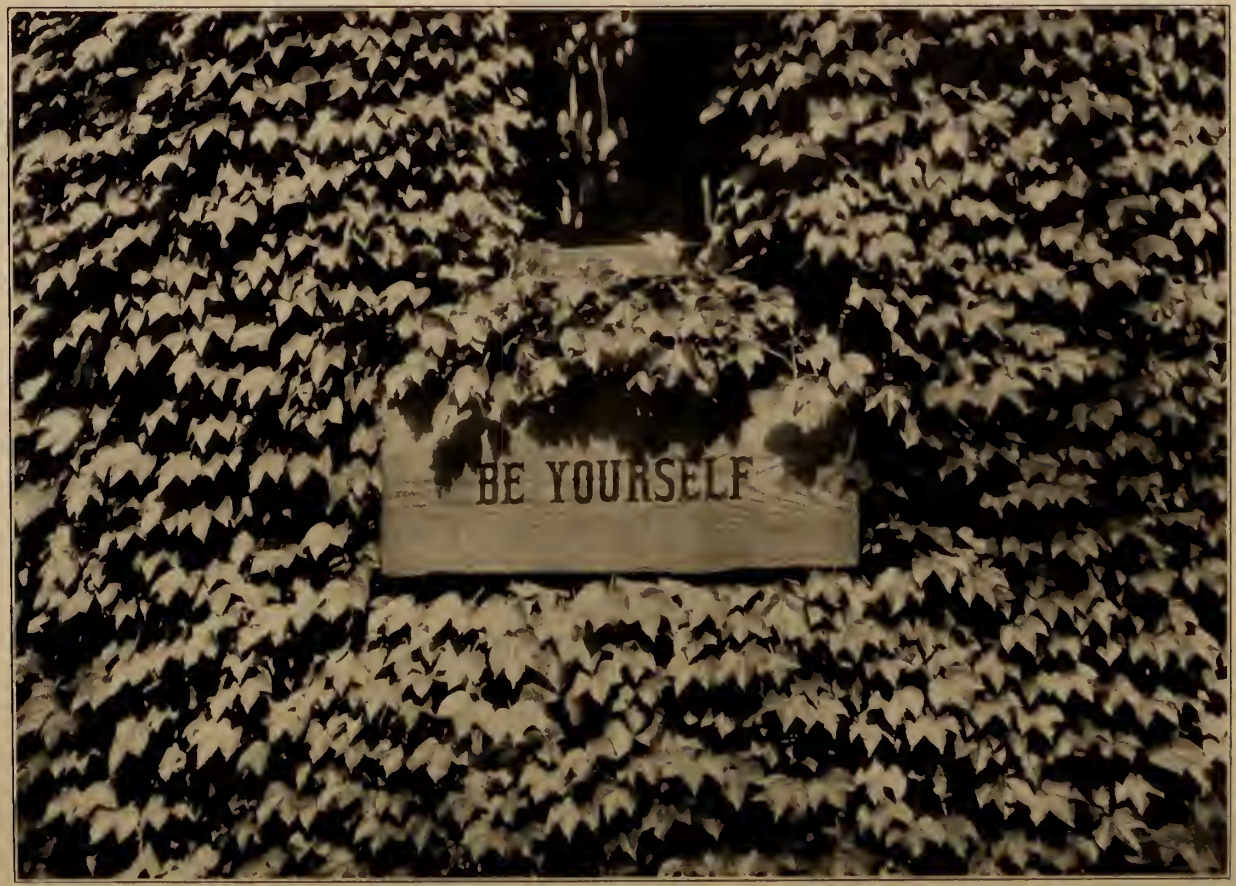
On the wall of Ruskin's Library were the words:

> The waste places shall be made green;
> And the desert shall blossom like the rose.

TERMS:—The profit on these MOTTOES being microscopic we can not even afford bookkeeping, and so we ask our friends to Remit with Orders.

If goods are not satisfactory, they can be exchanged, or we will send your money back without argument, excuse or even question. We prepay carriage on everything but wooden frames and carved slabs. These often weigh a part of a ton. They are securely crated, and are sent the cheapest way unless you especially specify that you want them "the worst way."

THE ROYCROFTERS
EAST AURORA, NEW YORK


BE YOURSELF

MOTTOES CARVED ON OAK HALF-LOGS AND SLABS

FOR the greeting to the stranger within your gates, for the fireplace message, nothing is so pleasing as a motto carved on an oak half-log or an ash slab.

We make these to any measurement desired and carve your motto We have several on hand, mounted with copper bands and hung with hand-wrought chains.

PRICE, THREE AND FIVE DOLLARS

The half-logs are 3 feet 10 inches by 1 foot 6 inches. The oak slabs are 3 feet 10 inches by 10 inches. They bear various legends—say:

Art is the expression of man's joy in his work.

Be yourself.

Blessed is that man who has found his work.

Build strong.

Co-operation.

Economy.

Equanimity.

Fletcherize.

Fraternity.

Good-cheer.

No. 232-A

Size 12x16. Original Drawing in colors—all hand-work—$5.00

Proof-Prints, 12x16, from original drawings—$1.00

He who will not accept orders can not give them.

Head, Hand and Heart.

Ich Dien.

It does n't matter.

Life without Industry is Guilt, Industry without Art is Brutality.

Men are only great as they are kind.

Moderation.

Mutuality.

O luxury, thou curst of Heaven's decree,
How ill exchanged are things like these for thee!

Perseverance.

Produce great people, the rest follows.

Raise the stone and thou shalt find me, cleave the wood and there am I.

Reciprocity.

Self-reliance, Self-respect, Self-control.

Service.

The Institution of the dear Love of Comrades.

The love you give away is the love you keep.

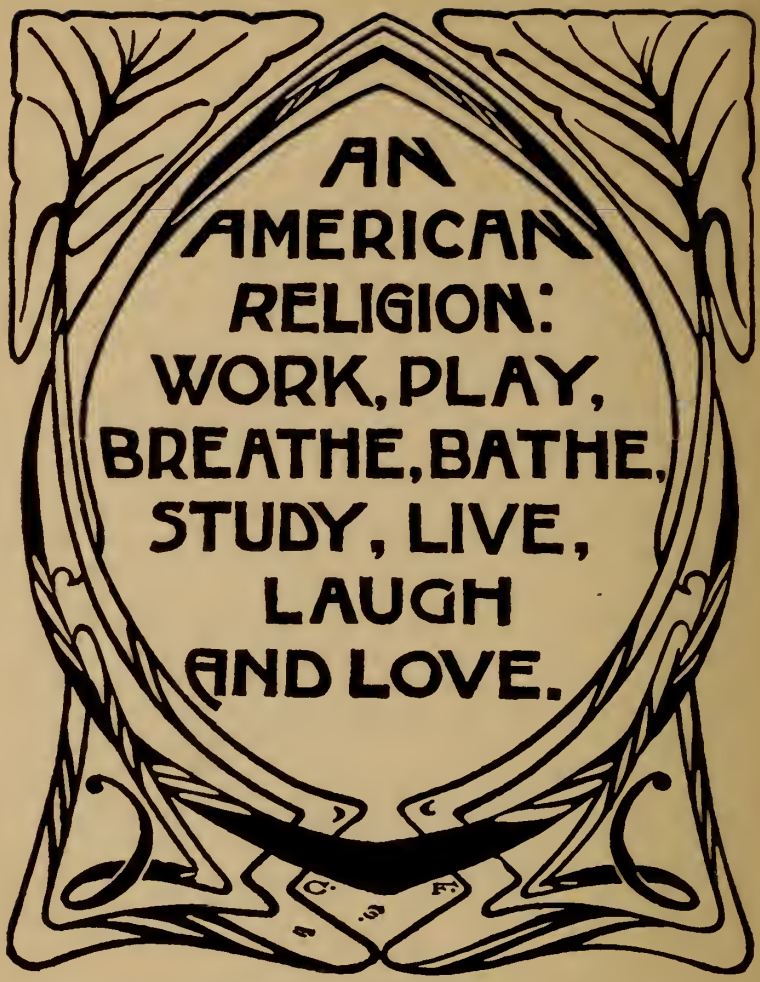
The love you liberate in your work is the love you keep.

They will talk anyway.

Use your friends by being of use to them.

Without the door let sorrow lie, and if perchance it hap to die, we 'll bury it deep in a Roycroft pie.

Your eyes and ears inform you, not your tongue.



No. 233-A

Size 12x16. Original Drawing in colors—all hand-work—$5.00

Proof-Prints, 12x16, from original drawings—$1.00

THE paper on which Roycroft mottoes are printed is, for the most part, hand-made. Four different grades are used; namely, charcoal cover, translucent board, Italian hand-made, and the Imperial Japan vellum. Sometimes these mottoes are on English Boxmoor. Some mottoes are illuminated for the elect. ¶ The prices of mottoes vary according to the paper on which they are printed and the amount of hand-illumination:

On Japan vellum, ... Size—11 1-4 x 15 3-8	$ 1.00
On Italian hand-made, Illumined . . Size—11 1-4 x 15 3-4	1.00
On Italian hand-made, Illumined initial . Size—11 1-2 x 15 3-8	.50
On Italian hand-made, plain . . . Size—11 1-2 x 15 1-2	.25
On Translucent board . . . . Sizes—11 x 14; 7 x 14; 7 x 11	.25
On Charcoal cover, Illumined . . . Sizes—10 3-8 x 7 3-8; 8 x 10; 14 1-2 x 7 1-2	.15
On Charcoal cover, plain . . . . Sizes—10 3-8 x 7 3-8; 8 x 10; 14 1-2 x 7 1-2	.10
On Italian hand-made, Illumined initial . Size—7 3-8 x 10 3-8	.10
On Alexandria Japan, Illumined . . Sizes—6 3-4 x 6 3-4; 5 5-8 x 6 1-2; 6 1-2 x 4 1-2	.10

The Universe is planned for GOOD!

No. 234-A

Size 12x16. Original Drawing in colors—all hand-work—$5.00

Proof-Prints, 12x16, from original drawings—$1.00

No.	THE LIST	Each illum.	Each plain
1	A bad compromise is better than a good lawsuit .	$1.00	.25
2	A business education is economic freedom . .		.25
3	A duty is a pleasure which we try to make ourselves believe is a hardship		.25
4	A good laugh is sunshine in the house . . .	1.00	.25
5	Ah, wasteful woman! she who may On her sweet self set her own price, etc. . .	1.00	.25
6	Aim high and consider yourself capable of great things	1.00 .15	.25 .10
7	A little more patience, a little more charity for all, etc.	1.00	.25
8	All that is loyal within you, etc.	1.00	.25
9	And the Lord spake unto Fra Elbertus saying, Verily, the most necessary thing in a shop, store, bank, railroad office or factory is to keep the peace, etc.		.25
10	An educated man is one with a universal sympathy for everything, etc.	1.00	.25
11	An invocation to man	1.00	.25
12	Any man who plots another's undoing is arranging his own		.25
13	Applaud us when we run, console us when we fall, cheer us when we recover, but for God's sake let us pass on!	.15	.10
14	A retentive memory is a great thing, but the true token of nobility is the power to forget . .		.25
15	Are you a cheerful loser? If so, you are bound to win out in the long run—take your medicine .		.25
16	Art is the beautiful way of doing things . . .		.25
17	As love goes to those who do not lie in wait for it, so does the big reward gravitate to the patient man		.25
18	As we grow better we meet better people . .		.25

WHEN IN DOUBT MIND YOUR OWN BUSINESS

No. 235-A

Size 12x16. Original Drawing in colors—all hand-work—$5.00
Proof-Prints, 12x16, from original drawings—$1.00

No.	THE LIST	Each illum.	Each plain
19	A task: To be honest, to be kind; to earn a little and to spend a little less, etc.	$	.25
20	Be a man and a friend to everybody . . .		.25
21	Be content with your condition or else improve it		.25
22	Before you are fit for friendship you must be able to do without it		.25
23	Be gentle and keep your voice low	1.00	.25
	. . . . .	.15	.10
24	Be moderate in the use of all things, save fresh air and sunshine		.25
25	Better mend one fault in yourself than a hundred in your neighbor		.25
26	Be yourself	.15	.10
27	Blessed is that man who has found his work . .	1.00	.25
	. . . . .	.50	.10
	. . . . .	.15	
28	Blessed is that man who does not rubber . .	.15	.10
29	Books, like friends, should be few and well chosen, etc.	1.00	.25
30	Build strong	.15	.10
31	Business: The musician, the painter, the poet are, in a larger sense, no greater artists than the man of commerce, etc.	1.00	.25
32	Carry the message to Garcia		.25
33	Cast forth thy act, thy word into the everliving, everworking universe; it is a seed-grain, etc. .	1.00	.25
34	Character is the result of two things: mental attitude and the way we spend our time		.25
35	Commonplace people have good memories. They never forget the good they do, etc. . . .	.15	.10
36	Co-operation, not competition, is the life of trade .		.25

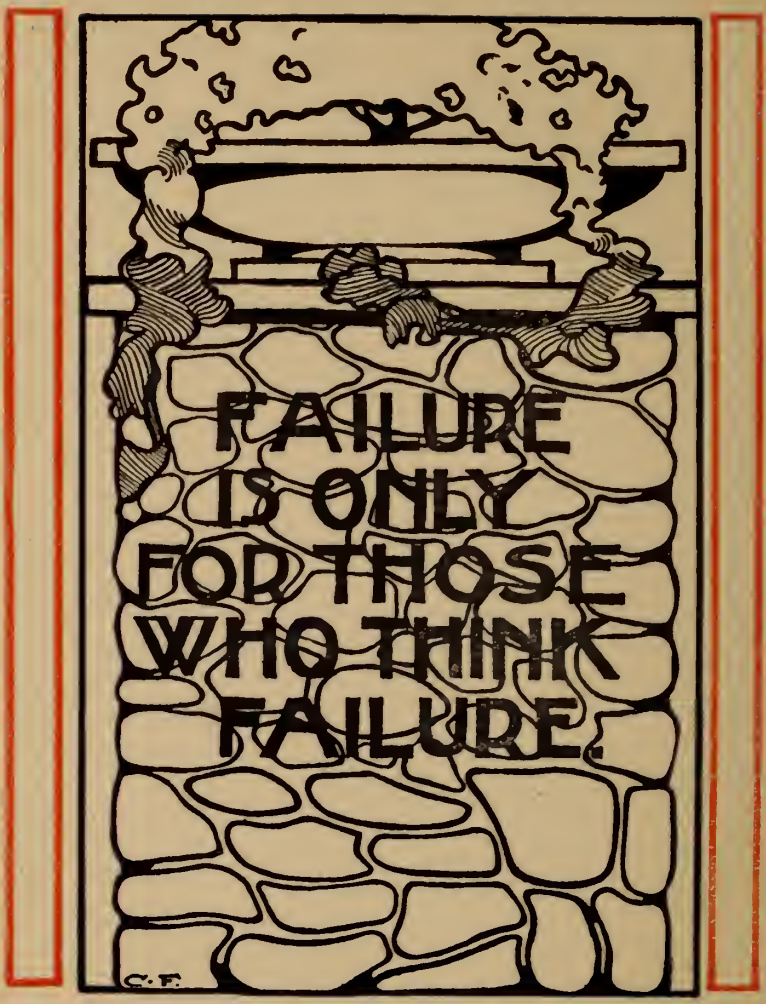
It really doesn't matter!

No. 236-A

Size 12x16. Original Drawing in colors—all hand-work—$5.00

Proof-Prints, 12x16, from original drawings—$1.00

No.	THE LIST	Each illum.	Each plain
37	Concealment is friction—a secret gnaws . . .	$	.25
38	Constantly striving to make our best, better . .	1.00	.25
39	Credo: I believe in the motherhood of God. I believe in the blessed trinity of father, mother and child, etc.	1.00 .15	.25 .10
40	Credo: I know that I am here, in a world where nothing is permanent but change	1.00	.25
41	Declaration: I hold these truths to be self-evident: That man was made to be happy . . .	1.00	.25
42	Do and be	1.00	.25
43	Don't be a knocker ☙ If you work for a man, in heaven's name, work for him		.25
44	Don't pray cream on Sunday and live skim-milk the rest of the week	1.00	.25
45	Don't scrap! Do unto others as you would be done by	1.00 .15	.25 .10
46	Do not lean on any one and let no one lean on you		.25
47	Do not think the other fellow's opportunities have been greater than yours; he made them . .		.25
48	Do not trespass on the gabby-jack preserve 18—|—5=?		.25
49	Don't worry	1.00	.25
	. . . . .	.15	.10
50	Do the thing right and do it right now . . .		.25
51	Do unto others as though you were the others .	.15	.10
52	Do your work as well as you can—and be kind .	.15	.25
	. . . . .		.10
53	Each morn, if you would rightly live On this terrestrial ball, Name o'er your foes, and then forgive, Else don't get up at all.		.25
54	Endurance is one-half of life; doing, the other .		.25



No. 237-A

Size 12x16. Original Drawing in colors—all hand-work—$5.00

Proof-Prints, 12x16, from original drawings—$1.00

No.	THE LIST	Each illum.	Each plain
55	Enthusiasm is the lubricant that makes the wheels of trade go round	$	.25
56	Eternal vigilance is not only the price of liberty, but of every other good thing		.25
57	Every great institution, etc.	1.00	.25
58	Every knock is a boost		.10
59	Every employee pays for superintendence and inspection. Some pay more and some less, etc.	1.00	.25
60	Folks who do not know how to take The Philistine had better not	1.00 .15	.25 .10
61	Folks who never do any more than they get paid for, never get paid for any more than they do	1.00	.25
62	Following the inner light: Doing what you want to do in spite of hell	1.00	.25
63	Fletcherize	.15	.10
64	Get your happiness out of your work, or you will never know what happiness is		.25 .10
65	Get busy	.15	.10
66	Give us a kind word rather than the money		.25
67	Happiness is a habit, etc.	.15	.25 .10
68	Hardship consists in thinking hardship		.25
69	He has achieved success who has lived well, laughed often and loved much	1.00	.25
70	Help yourself and everybody will help you	.15	.10
71	He that will not hear can not judge		.25
72	He that dwelleth in the secret place of the Most High shall abide under the shadow of the Almighty	1.00	.25
73	He who lives but to enjoy, never enjoys anything		.25

No. 238-A
Size 12x16. Original Drawing in colors—all hand-work—$5.00
Proof-Prints, 12x16, from original drawings—$1.00

No.	THE LIST	Each illum.	Each plain
74	Horse sense: If you work for a man, in heaven's name work for him	$1.00	.25
75	I believe that no one can harm us but ourselves, that sin is misdirected energy, that there is no devil but fear and that the universe is planned for good	1.00	.25
76	I crave, dear Lord, no boundless hoard, etc. . .	1.00	.25
77	I desire to radiate health, cheerfulness, sincerity, calm courage and good will, etc. . . .		.25
78	If a man can write, etc.	.15	.10
79	If I knew you and you knew me, If both of us could clearly see, etc.	1.00	.25
80	If pleasures are greater in anticipation, just remember that this is true also of trouble .		.25
81	If there is any better way to teach virtue than to practise it, I would like to know . . .		.25
82	If we have pleasant thoughts, even when alone, we have good company	1.00	
83	If you accept art it must be part of your daily lives, etc.	1.00 .50	.25
84	If you want to know who is boss around here, just start something		.25
85	I have found a spot for my hermitage, etc. . .	1.00	
86	I love you because you love the things that I love .	1.00	.25
87	I live to love, to laugh, to learn		.10
88	Inasmuch as ye have done it unto the least of these, etc.		.25
89	Initiative	1.00	.25
	. . . . .	.50	
90	In men whom men pronounce as ill I find so much of goodness still, etc. . . .	1.00	.25

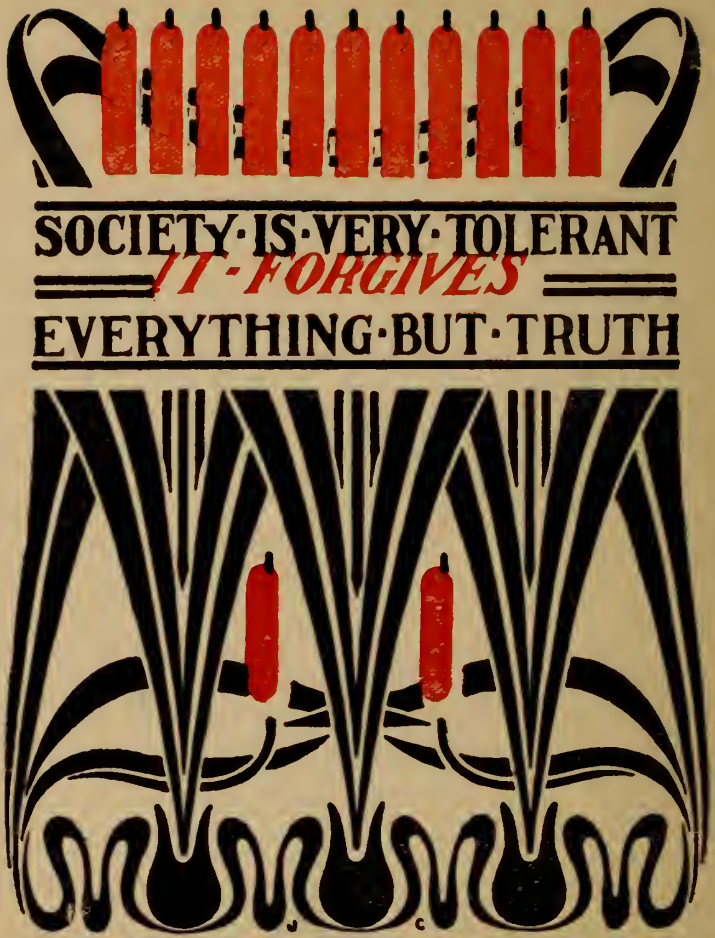
WORK your Grief up into ART and it is GONE

No. 239-A

Size 12x16. Original Drawing in colors—all hand-work—$5.00

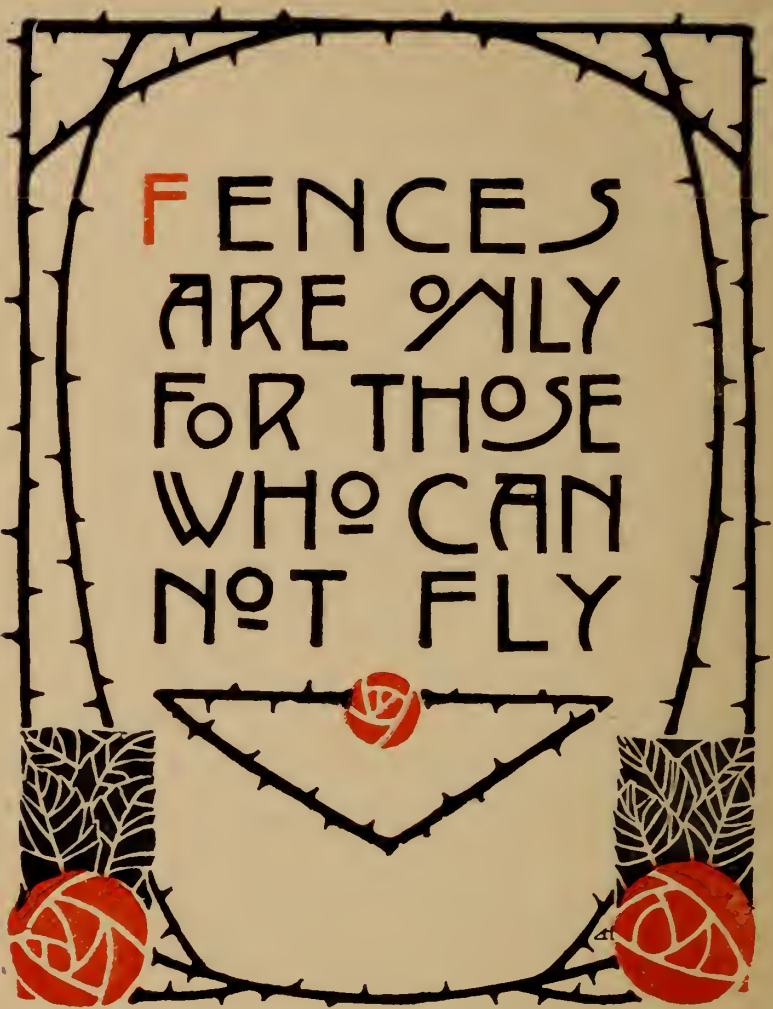
Proof-Prints, 12x16, from original drawings—$1.00

No.	THE LIST	Each illum.	Each plain
91	In order to be a somebody you must be willing to be a nobody	$	.25
92	Is he sincere?		.25
93	Is it you?		.25
94	Is there a personal devil?		.10
95	It is better a man should steal my purse—or good name—than for me to steal his		.25
96	It 's a wise guy who does not monkey with his destiny	1.00	.25
	. . . . .	.15	.10
97	It is more shameful to distrust people than to be deceived by them		.25
98	It is what we think and what we do that makes us what we are		.25
99	It may be proved with much certainty that God intends no man to live in this world without working		.25
100	It 's nothing to give pension and cottage to the widow who has lost her son, etc. . . .	.50	.25
101	I wish to be simple, honest, natural, frank, clean in mind and clean in body, unaffected, ready to say, etc.		.10
102	Keep an even temper no matter what happens .	.15	.10
103	Keep your mind on the great and splendid things you would like to do		.25
104	Lazy men are just as useless as dead ones and take up more room	1.00	.25
105	Let what thou learnest in the house of thy host be as though it were not		.25
106	Life without industry is guilt, industry without art is brutality	1.00	.25
		.15	.10
107	Life in abundance	1.00	.25



No. 240-A
Size 12x16. Original Drawing in colors—all hand-work—$5.00
Proof-Prints, 12x16, from original drawings—$1.00

No.	THE LIST	Each illum.	Each plain
108	Life is too short to spend in chewing the rag . .	$1.00	.25
	. . . . .	.15	.10
109	Life is just one damn thing after another . .	1.00	.25
110	Life rules: Keep good company or none, etc. . .	1.00	.25
111	Lift the stone and thou shalt find me, cleave the wood and there am I	.15	.10
112	Lincoln's Gettysburg address		.25
113	Little girl with the curls	1.00	.25
114	Love is all. I say to you that man has not sufficient imagination to exaggerate the importance of love	1.00	.25
115	Love is better than a cat-o'-nine-tails, and sympathy saves more souls than threats . . .		.25
116	Loyalty is that quality, etc.	1.00	.25
117	Men are only great, etc.	1.00	.25
	. . . . .	.50	.10
	. . . . .	.15	
118	Mental attitude	.50	.25
	. . . . .	.15	.10
119	Millennia	.15	
120	Music is the natural and universal language of the world	1.00	.25
121	My creed: Do not keep the alabaster boxes of your love and tenderness sealed up until your friends are dead	1.00	.25
122	My emancipation proclamation		.10
123	My star	1.00	
124	My symphony	1.00	.25
125	Nature never did betray the heart that loved her .	1.00	.25
126	Nature withdraws talents that are not well employed		.25



No. 241-A

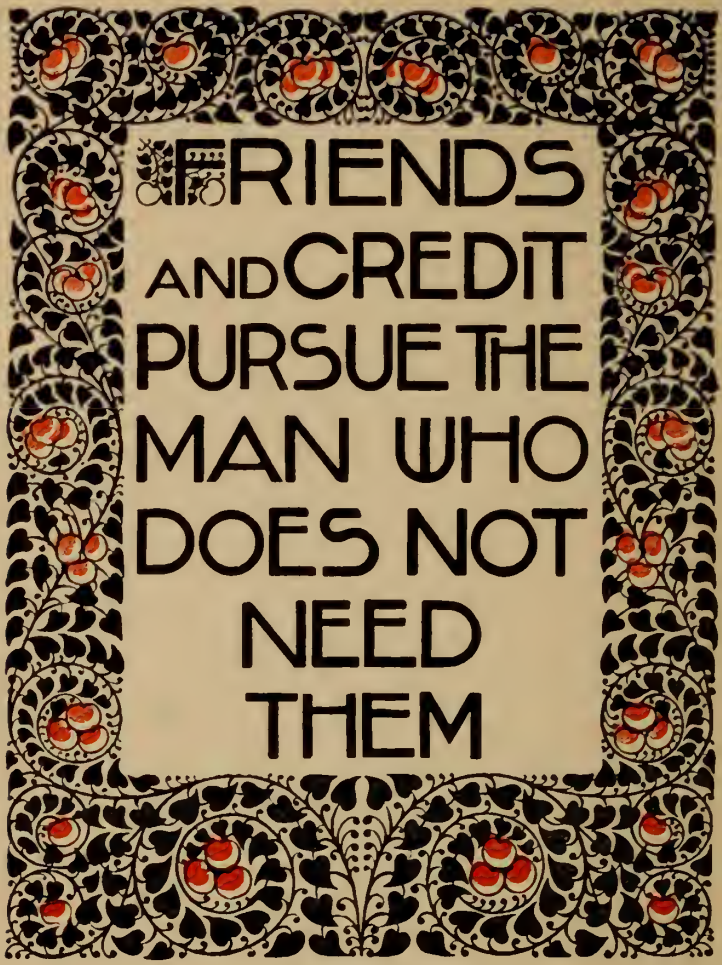
Size 12x16. Original Drawing in colors—all hand-work—$5.00

Proof-Prints, 12x16, from original drawings—$1.00

No.	THE LIST	Each illum.	Each plain
127	Never explain—your friends do not need it and your enemies will not believe you anyway	$1.00 .15	.25 .10
128	Never judge nor condemn anyone, etc.	1.00	.25
129	Noah was six hundred years old before he knew how to build an ark. Don't lose your grip		.25
130	No man ever pushed himself forward by patting himself on the back		.25
131	No man regrets the flight of time except the one who fails to improve it		.25
132	O God, help me to win, but if in Thy inscrutable wisdom Thou willest me not to win, then, O God, make me a good loser	1.00	.25
133	One great, strong, unselfish soul in any community would actually redeem the world		.10
134	One ounce of loyalty is worth a pound of cleverness		.25
135	One small life in God's great plan— How futile it seems as the ages roll, etc.	1.00	.25
136	One begins a whisper, another makes it a report, a third makes it a calumny		.25
137	Only character counts		.25
138	Opportunity	1.00 .15	.25 .10
139	Patience makes kings	1.00	.25
140	Recipe for educating your children: Educate yourself		.25
141	Recipe for securing love—love		.25
142	Remember the week-day, etc.	1.00 .15	.25 .10
143	Resolve: To keep my health! To do my work! To live!	1.00	.25

No. 243-A
Size 12x16. Original Drawing in colors—all hand-work—$5.00
Proof-Prints, 12x16, from original drawings—$1.00

No.	THE LIST	Each illum.	Each plain
144	Responsibilities gravitate to the person who can shoulder them, etc.	$	.25
145	Rest is rust, and real life lies in love, laughter and work		.25
146	Ristori is dead and the world is poor again . .		.15
147	Say good-by to wobbling		.25
148	Seek for the good in things, or take the chaff for your pains		.25
149	Send some one, Lord, to love the best there is in me, and accept nothing less from me . . .	1.00	.25
150	Shirkers get paid what they are worth . . .		.25
151	Sleep sweetly in this quiet room, etc. . . .	1.00	.25
152	Smile	.15	.10
153	So long as we love we serve, etc.	1.00	.25
154	Some people get results if kindly encouraged, but give me the man who can do things in spite of hell	1.00	.25
155	Solitude	1.00	.25
156	Speak well of every one if you speak of them at all	1.00	.25
	. . . . .	.50	.10
	. . . . .	.15	
157	Take off your hat to the man who minds his own business		.25
158	Talk less and listen more	1.00	.25
	. . . . .	.15	.10
159	That man is the best educated who is the most useful		.25
160	The busy man's creed: I believe in the stuff I am handing out, in the firm I am working for, and in my ability to get results	1.00	.25

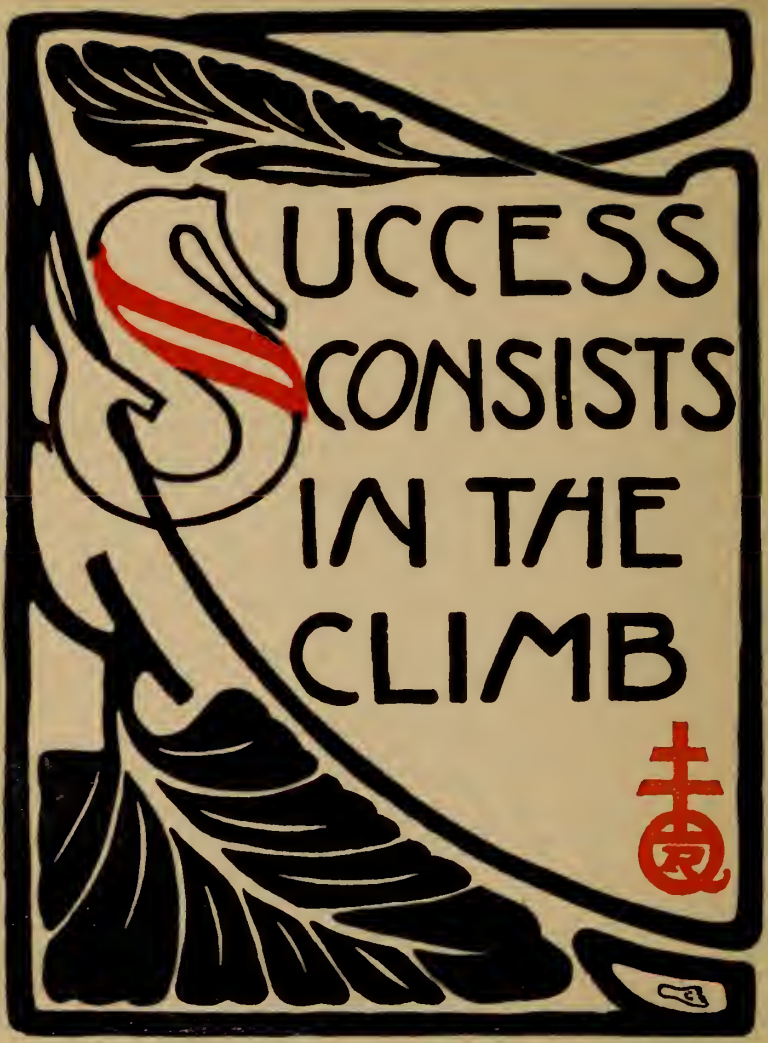


No. 244-A

Size 12x16. Original Drawing in colors—all hand-work—$5.00

Proof-Prints, 12x16, from original drawings—$1.00

No.	THE LIST	Each illum.	Each plain
161	The devil gave us our relatives, but, thank God, we can choose our friends	$1.00 .15	.25 .10
162	The duty of obeying is no less than the responsibility of commanding		.25
163	The first item in the commonsense creed is obedience	1.00	.25
164	The foot-path to peace	1.00	.25
165	The great man is not so great as folks think and not so stupid as he seems		.25
166	The gossip habit is a disease, etc.	1.00 .15	.20 .15
167	The habit of borrowing small sums of money is a pernicious practise that breaks many a friendship		.25
168	The hands I lift to Thee are empty, etc.	1.00	.25
169	The honorable Elk: I am not a jiner, but if I ever jine the jiners I will begin with the Elks and probably end there, etc.	1.00	.25
170	The industrious man is light-hearted—the man who works is the happy man		.25
171	The law of obedience		.25
172	The less you require looking after, the more you are able to stand alone and complete your tasks, the greater your reward	.15	.10
173	The love you liberate in your work is the only love you keep	.15	.10
174	The man who allows his life to justify itself, etc.	1.00 .50	.25
175	The man who thinks he can't is usually right		.25
176	The man who is worthy of being a leader of men will never complain of the stupidity of his helpers	1.00	.25
177	The man that endures is the man that wins	1.00	.25
178	The only way to secure friends is to be one		.25



No. 245-A

Size 12x16. Original Drawing in colors—all hand-work—$5.00
Proof-Prints, 12x16, from original drawings—$1.00

No.	THE LIST	Each illum.	Each plain
179	The men who do things and not the men who merely talk about things are the men who bless the world	$	.25
180	The right to be useful is the only right I want		.25
181	The salutation of the dawn	1.00	.25
182	The store is a hive; be a bee, not a drone		.25
183	The sweetest thing upon the earth is the pleasure of pleasing		.25
184	The valuable man in any business is the man who can and will co-operate with other men	1.00	.25
185	The way of the world	1.00	.25
186	The world reserves its big prizes but for one thing and that is for initiative, etc.	1.00	.25
187	The world needs more kindness		.25
188	There are people who live near to science and never know it	1.00	.25
189	There is but one road to art, and that is the steep and toilsome pathway of fact	1.00	.25
190	There is no joy in life equal to the joy of putting salt on the tail of an idea		.25
191	There is nothing so good as the sun and wind for driving the foolishness out of one		.25
192	There is so much good in the worst of us, etc.	1.00	.25
193	There may be some substitute for good nature, but so far it has not been discovered		.25 .10
194	They will talk anyway	.15	.25 .10
195	They say—what say they? Let them say		.25 .10
196	Things are never so bad as they seem, and all difficulties sneak away when you look them squarely in the eye		.25

No. 246-A
Size 12x16. Original Drawing in colors—all hand-work—$5.00
Proof-Prints, 12x16, from original drawings—$1.00

No.	THE LIST	Each illum.	Each plain
197	Think twice before you speak, then talk to yourself	$	.25
198	Think less about your rights, more about your duties		.25
199	This is my busy day	.15	
200	'T is not in mortals to command success . .	1.00	.25
201	To be deceived by a man is not so bad as to distrust him		.25
202	To escape criticism: Do nothing, say nothing, be nothing	1.00	.25
203	To establish and maintain order, harmony and excellence, etc.	.15	.25
	. . . . .		.10
204	To go into solitude, a man needs to retire as much from his chamber as from society, etc. . .	1.00	.25
205	To our patients: Just on the verge of danger, etc. .	.50	.25
206	To repeat an unkind truth is just as bad as to invent a lie		.25
207	To you, stranger, etc.		.10
208	Two to one in all things against the angry man .		.25
209	Violence symbols weakness—strength shows itself in patience and poise		.25
210	We are all children in the kindergarten of God .	1.00	.25
	. . . . .	.15	.10
211	We are endeavoring to separate intellect and manual labor	1.00	.25
212	We are not sent into this world to do anything into which we can not put our hearts, etc. . . .	1.00	.25
213	We awaken in others the same attitude of mind we hold towards them		.25
214	We best redeem the past by forgetting it . .		.25
215	We need some one to believe in us, etc. . .	1.00	.25
	. . . . .	.50	

No. 247-A

Size 12x16. Original Drawing in colors—all hand-work—$5.00

Proof-Prints, 12x16, from original drawings—$1.00

No.	THE LIST	Each illum.	Each plain
216	We thank Thee for this place in which we dwell, for the love that unites, etc.	$	.25 .10
217	What others say of me matters little; what I myself say and do matters much		.25
218	What would be the good of havin' luck if nobody was glad; or of gettin' things if there was nobody to divide with?		.15
219	Whenever any good comes our way, let us enjoy it to the fullest and then pass it along in another form		.25
220	Whenever you go out-of-doors, draw your chin in, carry the crown of the head high, etc. . .	1.00	.25
221	When you disparage the concern of which you are a part, you disparage yourself		.25
222	White Hyacinths: If I had but two loaves of bread, etc.		.25
223	Who entereth here?	1.00	.25
224	Why not leave them to Nemesis?	.15	.10
225	Worry, hate and unkindness are all forms of fear		.25
226	Work for yourself by working for the good of all .		.25
227	Yesterday can not be recalled; tomorrow can not be assured; this day only is yours		.25
228	You can never stand well with the boss by telling him of those who are laggards		.25
229	You have not fulfilled every duty unless you have fulfilled that of being pleasant	1.00	.25
230	Your heart does the work		.25
231	Your quarrel with the world is only a quarrel with yourself		.25

BUILD STRONG.

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Sets of Assorted Mottoes

NOTHING is more useful than the small motto which the business man can place in his letters. The sentiment attracts, and the motto is placed on his desk—or else in the waste-basket.

Lots of 1000	$4.00
Lots of 1000 with your name printed on them	5.00

Some business houses have found our sets of mottoes educative, emulative, seductive and suggestive. An employee will take a hint from a motto which his employer could not give—sometimes.

A few firms say that a set of Roycroft mottoes have educated their workers.

One hundred mottoes in a set, printed in two, three and four colors on translucent board—size, 11x14 inches (no two alike):

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75 mottoes	7.50
50 mottoes	6.00
Single motto	.25

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RAMED and mounted mottoes.

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15c. mottoes on oak boards . $ .35
Size—9 5-8 x 12 1-2

10c. mottoes on easel boards . .25
Size—7 3-4 x 7 3-4

$1.00 mottoes framed in oak . 2.50
Size—16 x 24

¶ We make Mahogany Frames and Special Frames of all sizes at your order

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WE ARE PUNISHED *BY* our sins not for them

No. 251-A

Size 12x16. Original Drawing in colors—all hand-work—$5.00

Proof-Prints, 12x16, from original drawings—$1.00

THE Love you Liberate in your Work is the only Love you Keep—*Fra Elbertus*

See page 43

No. 252-A

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HAND-MODELED

Leather Panel on opposite page is de luxe. The material, the skilled workmanship, the helpful sentiment, make these mottoes rare treasures ✍ They can be made to fit any niche, and we have them in stock. Size: 7x13 inches. Price, $7.00 ✍ ✍

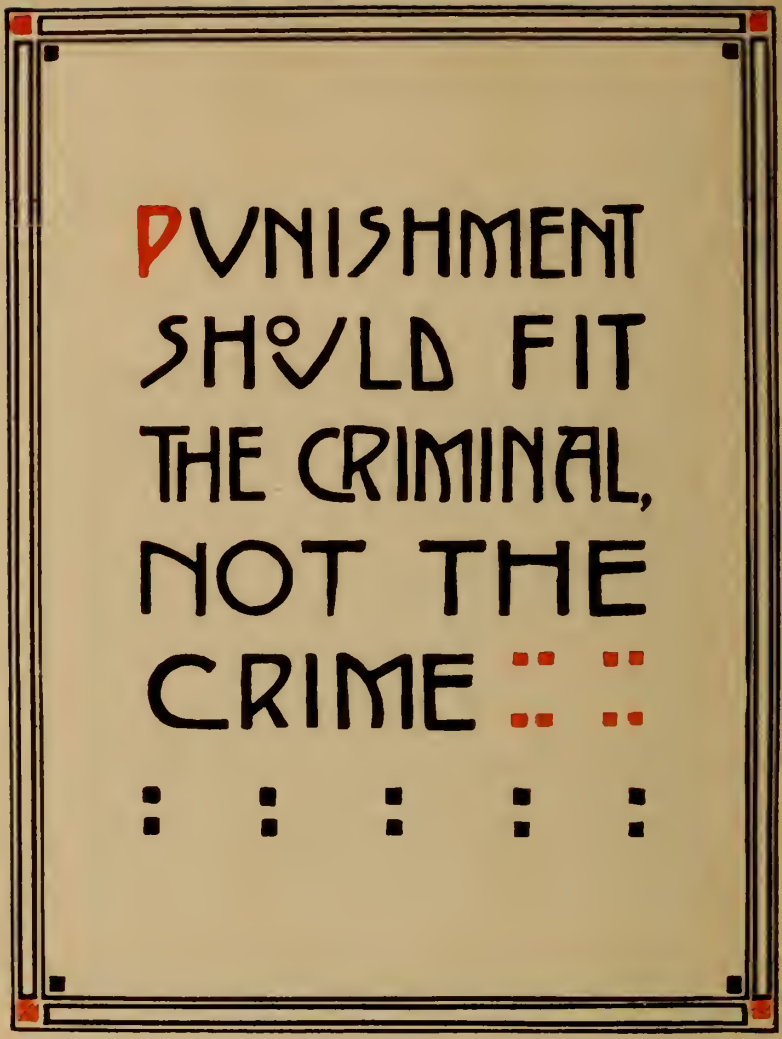
HERE
LIES
THAT MAN
WHO
WAS FOND
OF BEER

SUPPOSE You BE, not merely Seem

No. 253-A

Size 12x16. Original Drawing in colors—all hand-work—$5.00

Proof-Prints, 12x16, from original drawings—$1.00



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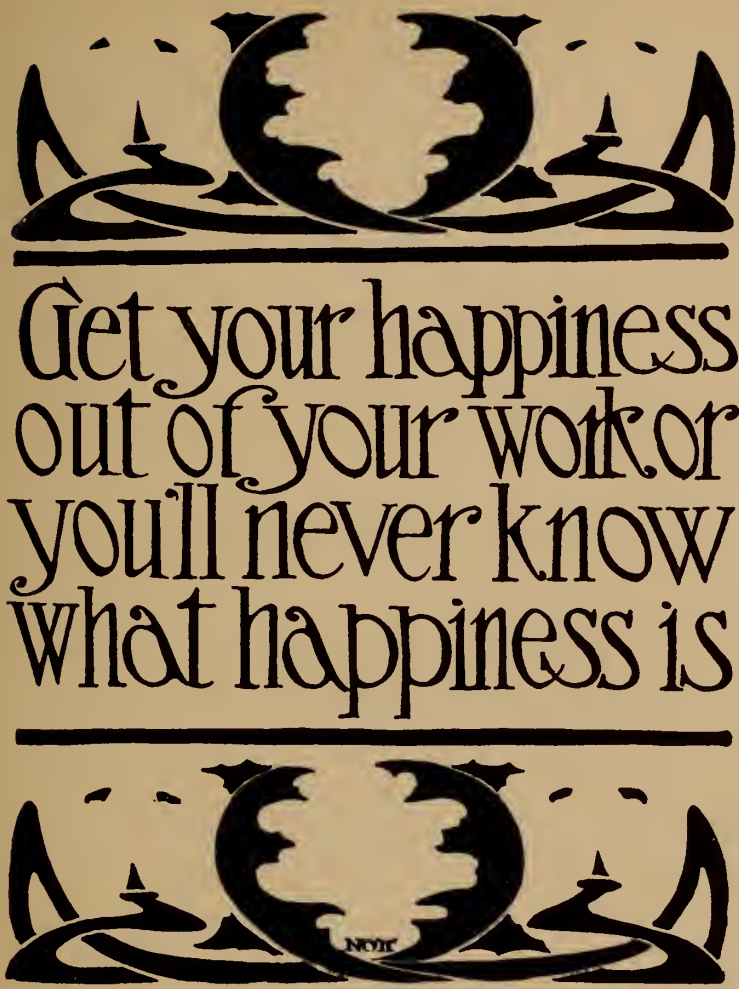

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The Institution of the Dear Love of Comrades

R